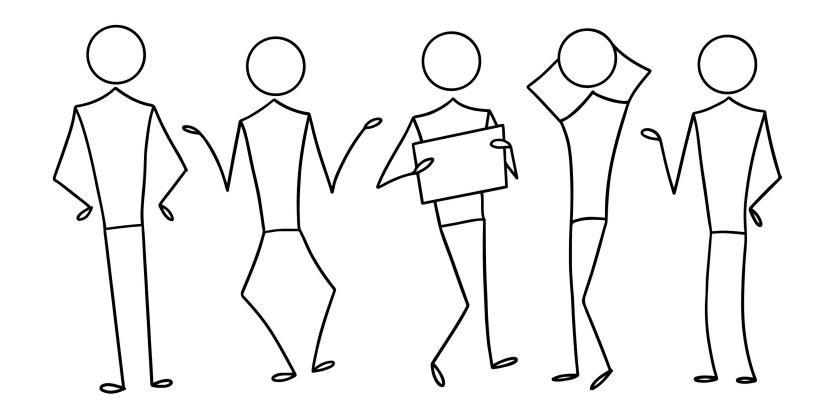
#### Marketing Your Levitt Music Series





# I. Getting Started

#### Strategy



- WHO is your audience,
- WHERE are they,
- WHICH media do they consume,
- WHAT do you want them to know, feel, and/or do?

#### The What:

- Head (Knowledge/Awareness)
- Heart (Feelings/Attitude)
- Hands (Doing/Behavior)

#### Your Online Presence

#### Options

Adding Levitt

Music Series
information
to your
nonprofit's
existing
website

OR

Creating events
for each Levitt
 concert
 within your
 nonprofit's
Facebook page

OR

Creating
social media
profiles
specifically for
your Levitt
Music Series

OR

Developing
a website
specific to your
Levitt Music
Series using a
website builder like
Squarespace, Wix
or Weebly

#### Your Online Presence

#### Key Components



Series overview



Artist Roster including bios



Site name & address



Directions,

ADA transit options accessibility info & parking info



Site/venue rules



Series contact info

#### \*Please confirm Levitt Foundation approval of your artist roster prior to publishing press release.

Contact: [NAME & TITLE] [PHONE NUMBER] [EMAIL ADDRESS]

For Immediate Release

#### CONCERT LINEUP ANNOUNCED FOR 2023 LEVITT AMP [CITY NAME] MUSIC SERIES

Free, family-friendly outdoor concerts will feature a feast of musical talents

[DATE]—The countdown to an unforgettable season of free concerts under the [STARS - OR- SUMMER SUN] in [CITY NAME] is underway! Today the Levitt AMP [CITY NAME] Music Series announced its impressive lineup of artists who will perform at [NAME OF PUBLIC SPACE] each [DAY OF WEEK] at [TIME] from [DATE] to [DATE]. So grab your family, friends and neighbors and get ready to experience the power of free, live music to bring our community together!

Sponsored in part by the Mortimer & Mimi Levitt Foundation, a national funder of creative placemaking that empowers communities to inject new life into underused public spaces through free, outdoor concerts, the Levitt AMP [CITY NAME] Music Series will present [NUMBER OF CONCERTS] free, family-friendly concerts to the public this [SUMMER -OR-FALL] at [NAME OF PUBLIC SPACE]. The series will feature a diverse lineup of high-caliber talent spanning genres like [GENRE, GENRE and GENRE].

Kicking off the series at [TIME] on [DATE] is [ARTIST], [SHORT DESCRIPTION OF ARTIST].

Also scheduled to perform are [ARTIST] ON [DATE], [SHORT DESCRIPTION OF ARTIST]; [ARTIST] ON [DATE], [SHORT DESCRIPTION OF ARTIST]; [ARTIST] ON [DATE], [SHORT DESCRIPTION OF ARTIST]; and [ARTIST] ON [DATE], [SHORT DESCRIPTION OF ARTIST].

The public is invited to bring their own picnics, blankets and lawn chairs to the concerts, which will have an open [LAWN] setting. [INCLUDE INFORMATION IF THERE WILL ALSO BE FOOD/DRINK VENDORS ON SITE OR OTHER ACTIVITIES ON SITE]. The Levitt AMP concert series is located at [ADDRESS] at the corner of [XXX AND XXX]. Admission is free.

Visit [WEBSITE] for a full schedule of concerts, directions and information on parking and wheelchair accessibility.

Last November, [CITY NAME] was named one of 33 small to mid-sized towns and cities across America to receive a **Levitt AMP [Your City] Grant Award** of \$90K in matching funds to present a free concert series at [NAME OF PUBLIC SPACE] in 2023. [ORGANIZATION NAME] submitted the Levitt AMP proposal and is presenting the concert series. In an effort to inspire and engage communities across the country around the power of creative placemaking, the Levitt Foundation invited the public to choose the Top 20 finalists through online voting. Learn more about the winners and the 330 free Levitt AMP concerts across America at Levittamp.org.



# Music Series Press Release

#### STRATEGY

We suggest you begin promoting your Levitt AMP Music Series through eblasts at least three weeks before opening day and send additional eblasts at least twice leading up to the opening show.

Once the Levitt AMP Music Series is underway, we suggest you send out weekly eblasts to promote the concert being presented that week, including a photo of the artist and short description of their music, as the main highlight of the eblast, as well as pertinent information for the concert (date, location, time, parking info, etc.) and teasers about upcoming Levitt AMP concerts to complement your marketing efforts on social media.

Each eblast should include links to your concert page on the Levitt AMP website as well as links to any dedicated social media pages you are using to promote your Levitt AMP Music Series.

#### SAMPLE EBLAST SUBJECT LINES

- Free Levitt AMP CITY NAME Music Series starts DATE at PUBLIC SPACE
- Levitt AMP CITY NAME Music Series kicks off tonight with free show by GENRE performer ARTIST NAME
- GENRE performer ARTIST NAME coming to PUBLIC SPACE this DAY OF
- Spend your DAY OF WEEK TIME OF DAY at the Levitt AMP CITY NAME Music Series in PUBLIC SPACE
- Grab a lawn chair and head over to PUBLIC SPACE for tonight's free
- Tonight at PUBLIC SPACE: ARTIST NAME performs free Levitt AMP concert

#### SAMPLE EBLAST

#### PRIOR TO LAUNCH OF CONCERT SERIES

SAMPLE SUBJECT LINES: Let the music begin! -OR- It's Levitt AMP

The moment we've all been waiting for is ALMOST/FINALLY here! In just XX WEEKS/XX DAYS the Levitt AMP CITY NAME Music Series will launch on DATE, bringing the joy of free, live music to PUBLIC SPACE every DAY OF WEEK at TIME for the next # weeks (DATE to DATE). Thanks to a \$25K matching grant from the Mortimer & Mimi Levitt Foundation, a private foundation empowering communities through free, live music, the Levitt AMP CITY NAME Music Series promises high quality entertainment and good times



# Eblast Strategy and Templates

# Other Ways to Get the Word Out





#### Social Media

- Organic
- Paid

#### Other Advertising

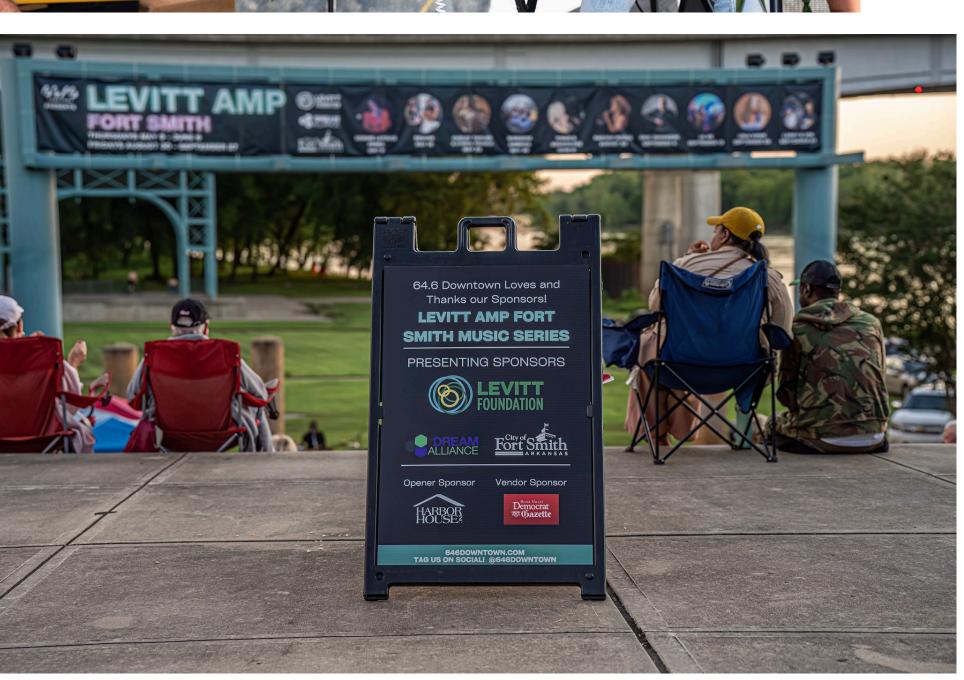
- Digital
- Print
- Out-of-Home
- Radio/TV

**REMEMBER In-Kind & Media Trades!** 

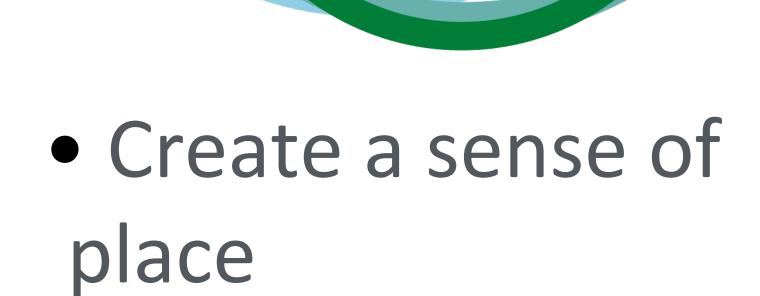


## Signage









- Great form of advertising
- Attendees will take photos
- Be creative & unique within your community







#### June 14 -August 23

#### Levitt AMP Woonsocket Music Series





















Blue Cross Blue Shield









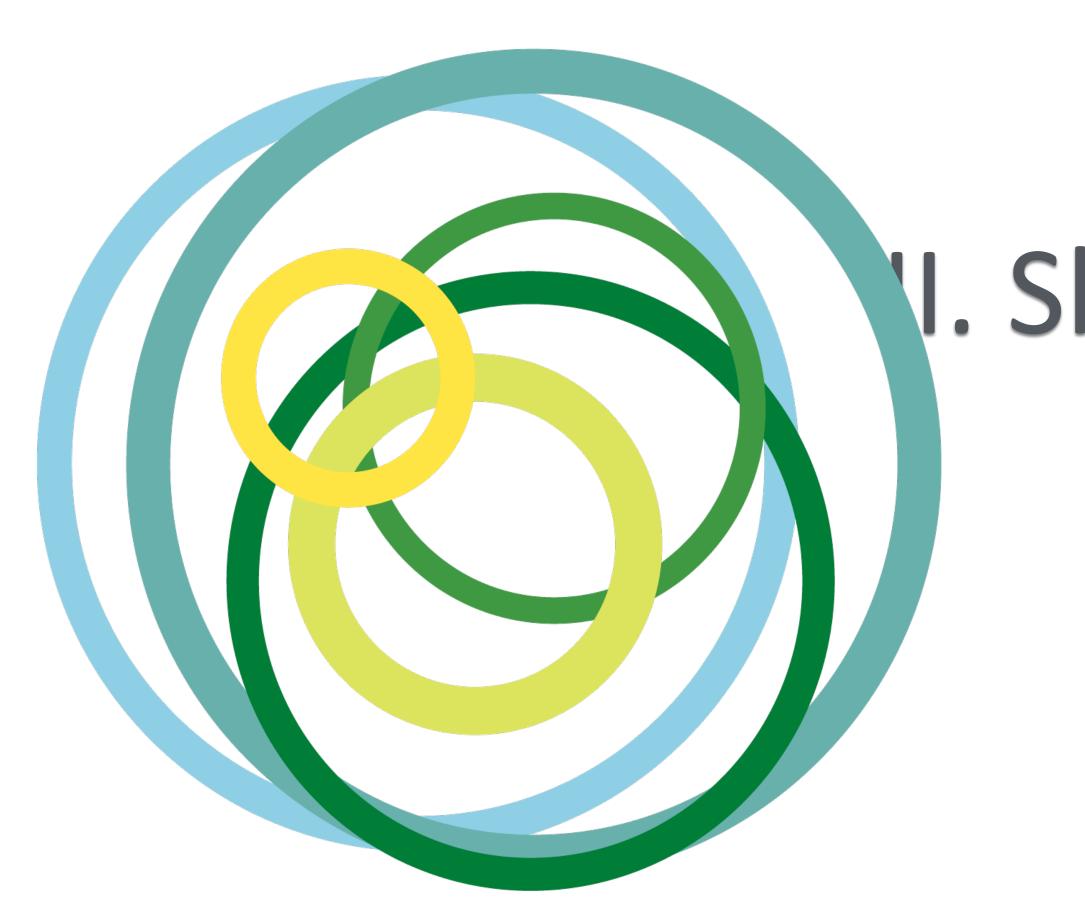












# I. Share-out: What's Worked for Your Music Series?



# III. Levitt-Provided Resources

# Customized Graphics



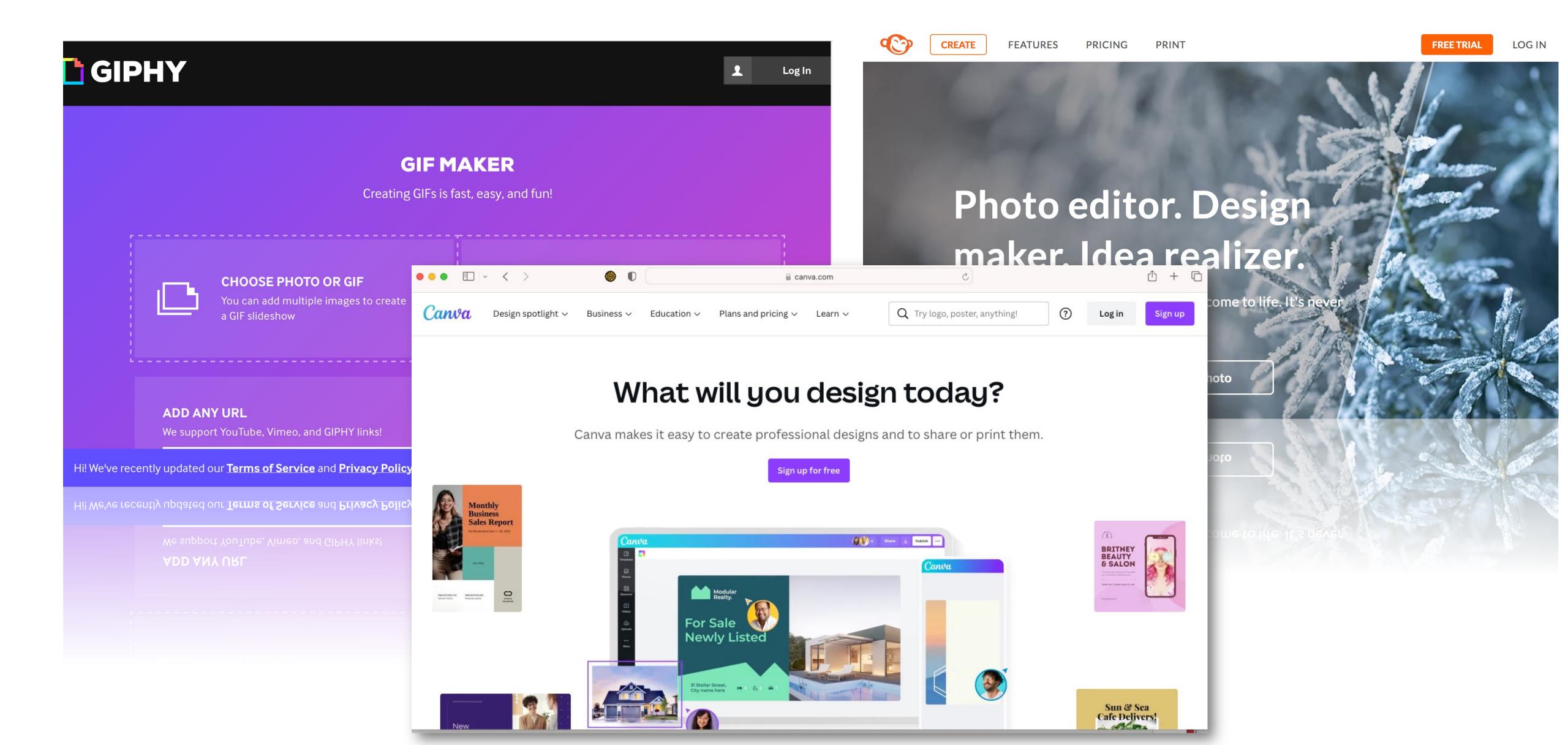




# Film/Photo Release Signs



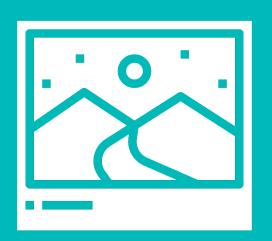
#### Online Resources



## Your Page on Levitt's Site



Series/grantee overview

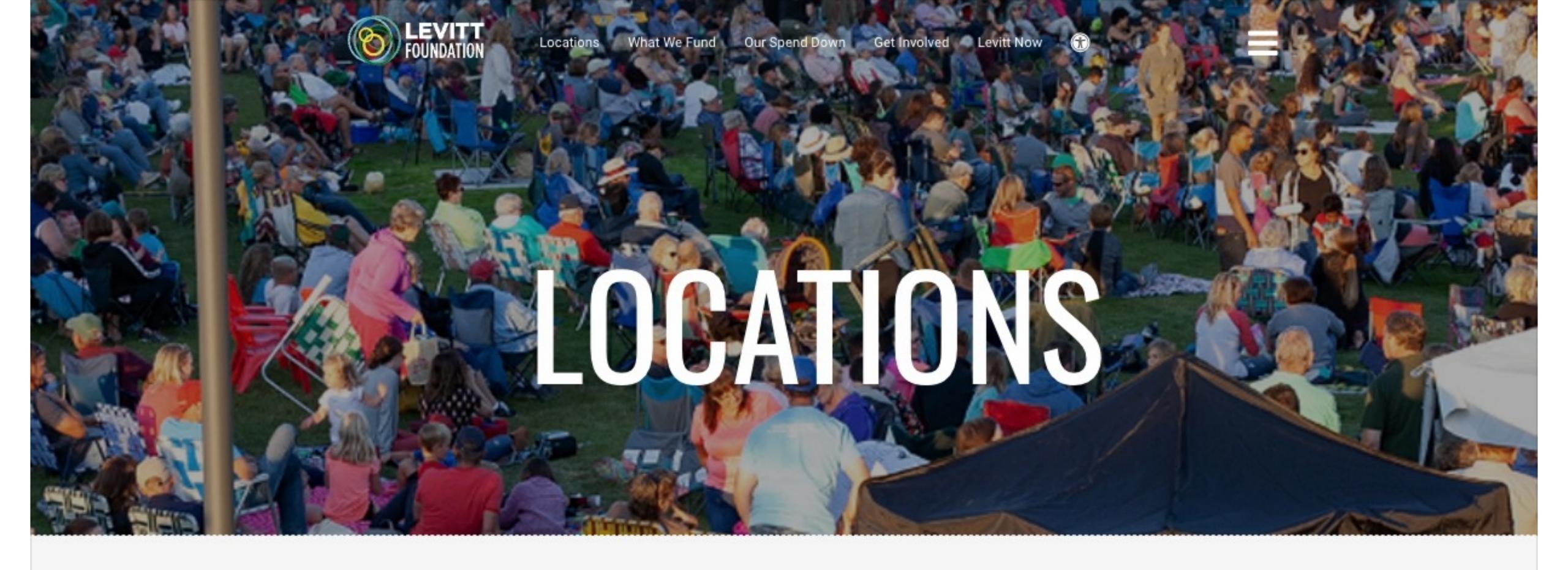


Public site image



Levitt.org/[AMP/BLOC/VIBE]-city-state

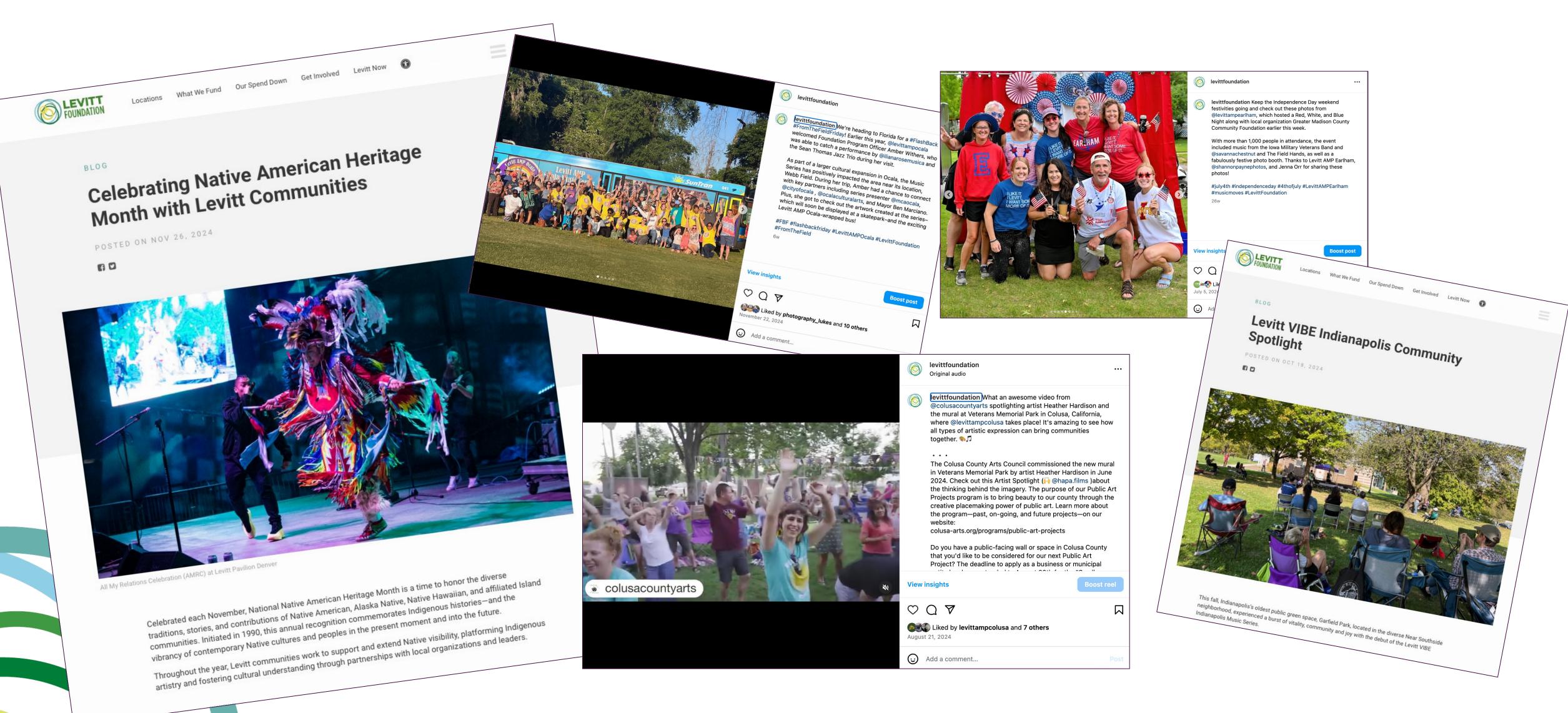
- Levitt series URL
- Photo gallery from 2024
- Levitt site and contact info



Check out the 45 communities that are presenting free Levitt concerts in 2024. To view past grantees, click here.

LEVITT VENUES | LEVITT AMP | LEVITT VIBE | LEVITT BLOC

# National Promotion



#### Upcoming: Story Submission Form

#### Share what's happening with your Levitt music series.

The Levitt Foundation is always excited to leverage our national platforms to share and celebrate the work of our grantees with music-lovers and community-builders across the country.

Have you seen the impact of your work out in the community? Did you have an especially wonderful show? Did your organization get recognized with an award or some kind of recognition? Are you in the running for a contest and need votes? Do you have an inspiring story to share? Please complete this form to share your story and be considered for a feature on our blog or social media platforms!

*Tell us a story! What's been	going on with your l	Levitt music series t	hat's inspiring, funn	ıy, dramatic, or	[insert emotion
here]?					

lease enter your response		
		•
Now, tell us a bit about yourself.		
Name *	Email *	
Levitt City *		

Do you have any photos that go along with this story or info? Upload them now!

Examples: I'm a volunteer with Levitt AMP Galva. I'm the marketing coordinator for On Broadway, which presents Levitt AMP Green Bay.

\*What's your connection or role with the Levitt music series?

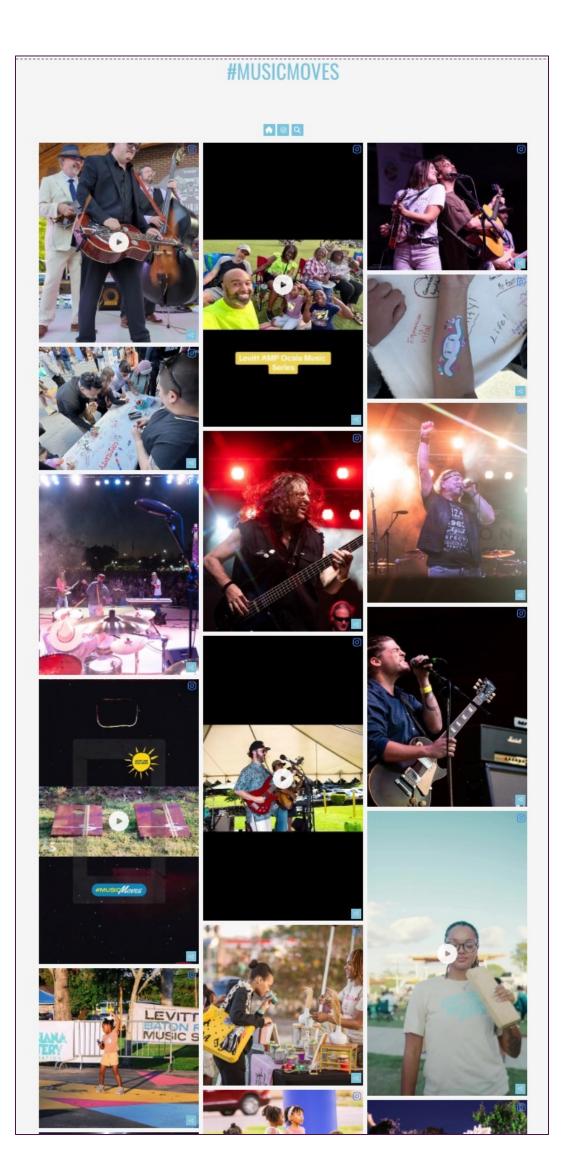
Please enter your response



# Emagic of Levitt concerts taking place your community, in person or virtually. SHARE Your best concert photos, videos of Levitt-inspired creations to Instagram with the hashtag #MusicMoves in the caption. SEE #MusicMoves submissions from Levitteers across the country below. Just scroll down! Levitt AMP Springfield, IL @levittampspi Levitt AMP Berea, KY Constitution



#### #MusicMoves



- Celebrates free Levitt concerts
- Reflects core values
- Emphasizes larger cause
- Connect Levitt audiences across
   America
- Your promotion of this campaign is key!

### #MusicMoves



#### #MusicMoves

# HOVES 2025

We're Celebrating the 10th Year of #MusicMoves by Giving a \$5,000 Grant to One Nonprofit Presenting a Levitt Music Series!

For the past decade, Levitt venues and concert sites have inspired Levitt audiences from across the country to share their #MusicMoves on Instagram, showcasing photos and videos that capture the energy and excitement of their Levitt concert experience. More than a way for concertgoers to share how much fun they're having-#MusicMoves is a national campaign to celebrate the collective joy and sense of community found at Levitt concerts nationwide!

This year, to celebrate our 10th anniversary—as well as to further inspire your audiences to participate in this national campaign—we will be giving one \$5,000 grant to one nonprofit presenting a Levitt music series that generates at least 50 audience submissions! Audience members will still have the opportunity to win a prize individually (Apple AirPods)—and this year their participation in #MusicMoves could also help your nonprofit receive a grant!





## Levitt Tote Bag

- Fun swag
- Capture data
- Can include Sponsor info/products









# IV. Required Marketing Deliverables

## Required Components

- Series Name
- Levitt Foundation logo
- Print and Online Recognition
- Social Media Recognition
- Stage Recognition
- Levitt Music Series Curated Photos
- Photo/Film Release Signage

#### Name of Series

- Levitt AMP/BLOC/VIBE [City/Neighborhood] Music Series
- Presenting sponsor or preexisting series
  - Maximum one presenting sponsor, org or previous series name associated
  - Target presents Levitt AMP...
  - Levitt BLOC ... presented by First Union Bank
  - Levitt VIBE name larger

#### OOPS!

- Levitt AMP Foundation
- V.I.B.E.
- BLOC Levitt
- Levitt Foundation Series
- The Mortimer and & Mimi Levitt Foundation
- Levitt Foundation (the Levitt Foundation is ok too)



## Levitt Foundation Logo





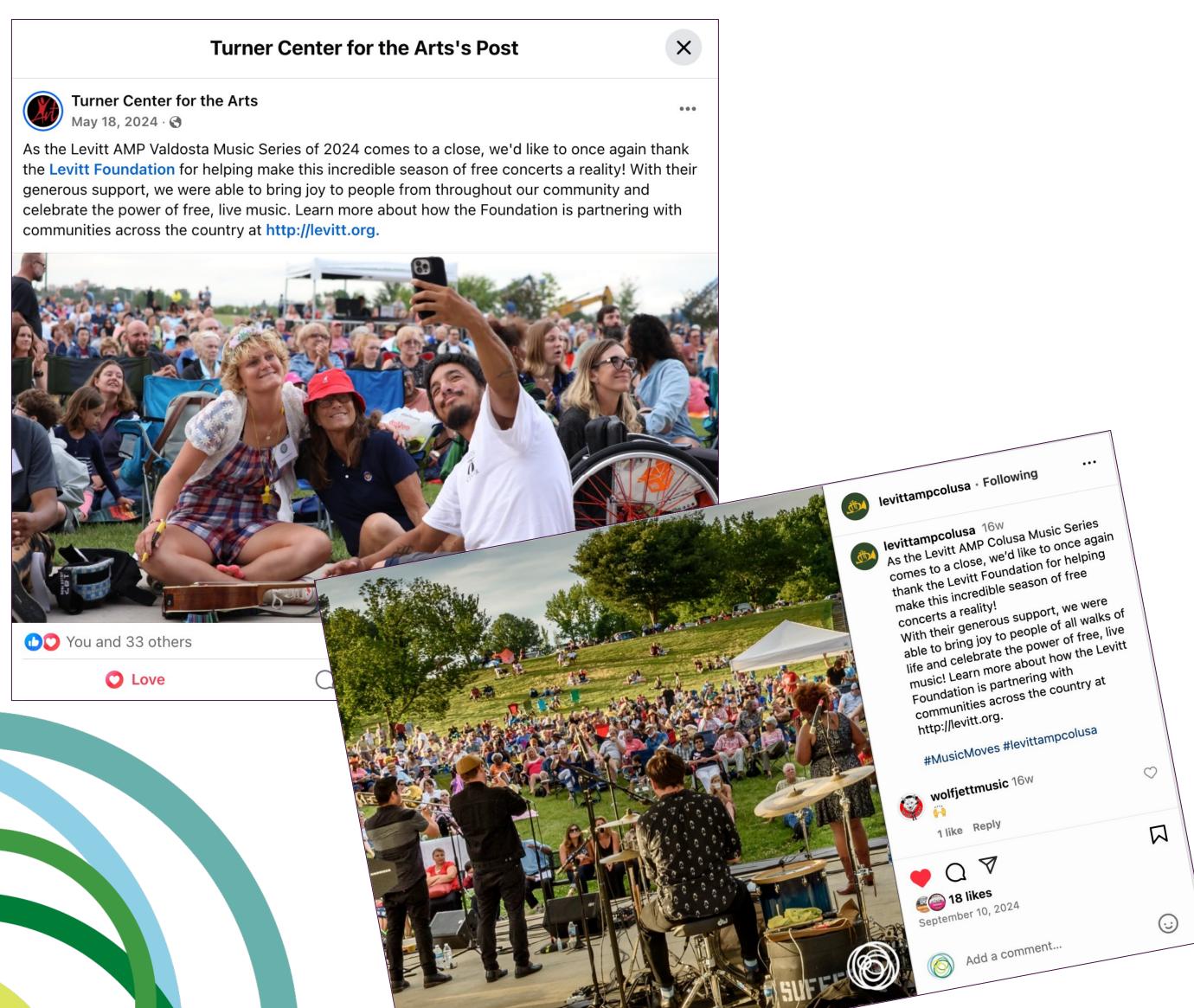
#### Print and Online







## Social Media Recognition



- Required text and images in Toolkit
- 3 Facebook
- 3 Instagram
- Schedule
- Be sure to tag us!

## Stage Recognition



#### 50-100 Curated Photos











- Venue
- Audience
- Artists
- Sponsors
- Communitypartners
- Overallexperience

# Film/Photo Release Signs



# Questions (and Ideas)?

